

October 7, 2016

Probir Mehta, Assistant United States Trade Representative for Innovation and Intellectual Property Office of the United States Trade Representative 600 17 Street NW Washington, D.C. 20508

RE: 2016 Special 301 Out-of-Cycle Review of Notorious Markets Docket Number: USTR-2016-2013 Submitted electronically at <u>www.regulations.gov</u>

Dear Mr. Mehta:

On behalf of the member companies of the American Apparel & Footwear Association (AAFA), we appreciate this opportunity to submit comments to the United States Trade Representative's (USTR) *2016 Special 301 Out of Cycle Review of Notorious Markets.* We are grateful to USTR for its strong and unfaltering commitment to the protection of American intellectual property rights around the world.

AAFA is the national trade association representing apparel, footwear, and other sewn products companies, and their suppliers, which compete in the global market. Representing more than 1,000 world famous name brands drawn from throughout the supply chain, AAFA is the trusted public policy and political voice of the apparel and footwear industry, its management and shareholders, its four million U.S. workers, and its contribution of \$361 billion in annual U.S. retail sales.

AAFA takes the issue of counterfeit and trademark theft very seriously. Stolen intellectual property, such as that which occurs through the notorious markets we describe below, costs our members billions in lost sales, damage to reputation, and substantial legal expenses. Ultimately, these costs lead to U.S. job losses and higher costs for U.S. consumers. Counterfeiting also hurts workers who are exposed to poor working conditions and other workplace hazards in the factories that make counterfeit goods, and to consumers by subjecting them to inferior quality or unsafe products.

The Organization of Economic Cooperation and Development (OECD) and the European Union (EU) Intellectual Property Office (IPO) recently estimated that counterfeiting represented about 2.5 percent of imports during 2013. At that level, the counterfeit industry stood at nearly \$500 billion. More recently, CBP announced seizures of counterfeit goods equaling approximately \$1.5 billion, about 40 percent of which were made in apparel, footwear, and travel goods.

The attachments to these comments contain notorious online and physical markets – which "engage in or facilitate substantial copyright piracy or trademark counterfeiting." AAFA recommends that these notorious markets be included in the 2016 Notorious Markets Report.

Among them, and as outlined in our comments immediately below, is the Taobao marketplace. *As with last year's recommendation we strongly urge that Alibaba and its constituent platforms, including Taobao, be listed as a Notorious Market in the 2016 report.*

Counterfeits remain rampant on Taobao and are regularly found on other Alibaba sites. Please consider the following:

- In early 2015, a Chinese government agency State Administration for Industry and Commerce (SAIC) – found that 67 percent of the goods purchased on Taobao were counterfeit (a point that was also mentioned earlier this year in the 2015 Special 301 report).
- AAFA's own monitoring of the Taobao site, validated by purchases our investigative team has made, show that counterfeits appear in about half of the results for the brands we monitor.
 - Any review of Taobao on a daily basis will find listings for dozens of AAFA member brands at absurdly low prices – a strong indication that such merchandise is counterfeit.
- Our members who engage in constant monitoring of Alibaba platforms regularly and continuously report widespread proliferation of counterfeits.

As you will recall, in its 2012 Notorious Markets report, USTR delisted Taobao but noted:

...we urge Taobao to further streamline procedures for submitting and responding to notifications to **decrease the time required for taking down listings of counterfeit** and pirated goods and to continue its efforts to work with and **achieve a satisfactory outcome with U.S. rights holders and industry associations** (for example in the **apparel and footwear** and software industries), as well as U.S. based **small and medium sized enterprises** (SMEs) and we ask these industries to report back expeditiously on the status of these efforts.

In the 2013 and 2014 reports, USTR continued to urge Taobao and Alibaba to work with the apparel and footwear industry to address our industry's serious concerns, particularly those involving small and medium sized enterprises that do not have access to costly enforcement resources.

By early 2015, it was clear that our concerns were not being addressed. We communicated this frustration in April 2015 to several U.S. government agencies. In July 2015, we sent a letter to Alibaba Chairman Jack Ma articulating a sensible four-point

proposal to address Alibaba's counterfeit problem. To date, we have yet to receive a response to that letter.

We laid out these concerns as part of last year's Notorious Markets process. Other groups expressed similar concerns. USTR's report last December recognized those problems and noted that:

"<u>More efficient</u> systems for addressing right holders' concerns should be undertaken <u>without delay</u>.

That report specifically called on Alibaba to *simplify Taobao's procedures, make them generally available, and reduce timelines for takedowns and penalties.*

While we've read about a number of initiatives that Alibaba has announced since that report, we have yet to see concrete evidence that those actions are in place or are being implemented. Takedown procedures remain burdensome and unevenly applied, even within individual AAFA member companies.

Although some members report improvements on some Alibaba platforms, such as Tmall, they have also noted that the counterfeits on Taobao continue to remain at problematic levels. Disturbingly, however, a number of our members have reported a relationship between Tmall and Taobao, particularly around Singles Day and other sales holidays, where the relative number of counterfeits on Taobao for a particular brand will drop for a short period to drive business to Tmall. Members also report similar concerns on other Alibaba platforms, such as Ali Express.

Given the high level of counterfeits that remain on Taobao as well as the lack of progress on specific benchmarks over the past four years, we recommend that Alibaba and its associated platforms be listed on the report and, like last year, be a focus of particular attention. This is especially important given the sheer size of the Alibaba network, which continues to grow and proliferate counterfeiters to a larger population globally.

Thank you for your immediate attention to this important issue. I look forward to continuing this dialogue to protect American ingenuity and competitiveness abroad.

Please contact me if you have any additional questions at <u>slamar@aafaglobal.org</u> or via phone at 202.853.9347.

Sincerely,

Stephen Lamar Executive Vice President

Attachments

Attachment A

AAFA Recommendations for 2016 Notorious Markets Report – Online Markets

1. www.Taobao.com

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2. www.Alibaba.com

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3. www.123mua.vn

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4. www.Kaymu.pk

Dolmen Executive Tower 2A, 2nd Floor, Block 4, Clifton Karachi, Pakistan 042-111-152-968 cs@kaymu.pk

5. www.Shopclues.com

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6. <u>http://macys-shoes.com</u>

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7. <u>http://www.macysstore.us</u>

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8. <u>www.macyskorea.com</u>

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9. <u>http://www.buyma.com/r/_BLOOMINGDALES-</u> <u>%E3%83%96%E3%83%AB%E3%83%BC%E3%83%9F%E3%83%B3%E3%82%B0%E</u> <u>3%83%87%E3%83%AB%E3%83%AB%E3%82%BA/</u> ENIGMO Inc. 1-26-1 Minamiaoyama Jukoh Bldg. Minato-ku Tokyo, 107-0062, Japan +81.357754760 network@enigmo.co.jp

10. http://www.mifanli.com/store/bloomingdales/

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11. http://www.from-us.cn/cn/mark-detail-4.html

65 Rue Jean Monnet ZA Parc des Collines F68200 Mulhouse, France jbmeyer@from-us.com

12. <u>www.harmaal.pk</u> Karachi 75300, Pakistan +92 311 1013013 support@harmaal.pk

13. <u>www.snapdeal.com</u>

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14. www.vatgia.com

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15. www.hotdeal.vn

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16. www.muaban.net

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17. www.rongbay.com

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Attachment B

AAFA Recommendations for 2016 Notorious Markets Report – Physical Markets

China

Market Name	Location	Types of Products Sold
Zengcheng International	Xin tan town,	Jeans for export to
Jeans Market	Zengcheng city,	Africa and for domestic
新塘国际牛仔城	Guangdong	sale
Silk Market	Xiu Shui Building,	General apparel and
北京秀水街市场	No. 8, Xiu shui street (E), Chaoyang district, Beijing	footwear, popular among international tourists
Qi Pu market	Qi Pu road, Shanghai	General apparel and footwear
Jin Long Pan Foreign	San Yuan Li Av,	General apparel and
Trade Garment Market	Baiyun district.	footwear for export to
广州金龙盘服装批发市场	Guangzhou	Africa
Guangzhou Kangle	No. 921, Ren Min	General apparel and
Building	road, Guangzhou	footwear
Guangzhou GuangKong	Ren Min road,	General apparel and
Building	Guangzhou (close to above market)	footwear
Guangzhou WanTong	No. 135, Huangshi	General apparel and
Garment Wholesale Market	road(w), Guangzhou	footwear
万通服装城		
Guangzhou Jinbao Foreign	Lane 9, No. 57,	General apparel and
Trade Garment Market	Zhanxi road,	footwear
	Guangzhou	
Guangzhou Zhanxi	No. 2 building,	General apparel and
Garment Market	Zhanxi garment	footwear
站西服装批 发市场	market, Guangzhou	
Guangzhou Jinshun	No. 59, Zhanxi road,	General apparel and
Garment Market	Guangzhou	footwear
Guangzhou Shahe Yiming	Lianquan road,	General apparel and
Garment Market	Tianhe district,	footwear
沙河服装批发市场	Guangzhou	
Guangzhou Shijing	Shijing town, Baiyun	General apparel and
Guangda Garment Market	district,Guangzhou	footwear
广大服装商 贸城)		

Market Name	Location	Types of Products Sold
Dongzheng Garment Market, Chaotianmen Market Guangzhou Yulong Garment Wholesale Market 广州御龙服装批发 市场	Yubei District, Chaotianmen market, Chongqing 229 Guangyuan W Rd, Yuexiu, Guangzhou, Guangdong	General apparel and footwear, popular among international tourists General apparel and footwear
Zhuomei Garment Wholesale Market (卓美服 装批发市场) (part of the larger Zhan Xi Clothing Wholesale Market)	Near to the Guangzhou Railway Station, Guangzhou	General apparel
Shenzhen Jindu Garment Wholesale Market 深圳锦 都服装批发城 (market is a part of the Century Plaza Wholesale Clothing Trade complex)	Located 24 Dongbin Road, Nanshan, Shenzhem	General apparel
Jindu International Garment City (金都国际服 装城) (part of the larger Zhan Xi Clothing Wholesale Market)	Near to the Guangzhou Railway Station	General apparel
Guangzhou Jia'nan Foreign Trade Garment Wholesale Market 广州迦 南外贸服装批发市场	94 Guangyuan W Rd, Yuexiu, Guangzhou, Guangdong	General apparel
Zhongshan Longrui International Garment City 中山市龙瑞国际服装城	State road 105 (near the Shaxi Town) Zhongshan City, Guangdong	General apparel
Jun'an International Jeans City in Foshan City 均安国 际牛仔城	Jun An Town, Shun De District, Foshan City, Guangdong	General apparel
Zhongshan Qijiang Expressway Foreign Trade Garment Market 中山岐江 公路外贸服装市场	No. 116, Yunhe West Road, Yangjiang City	General apparel

Market Name	Location	Types of Products Sold
Changshu Commercial Town in Suzhou City 常熟 市招商城	Shopping Mall S Rd, Changshu, Suzhou, Jiangsu	General apparel and footwear
Hangzhou Sijiqing Suhang Garment Market	Hanghai road, Jianggang district, Hangzhou	General apparel and footwear

Georgia

Market Name	Location	Types of Products Sold
Lilo Open Market	KIDOBANI trade center Didube District, Tbilisi	General apparel and footwear

India

Market Name	Location	Types of Products Sold
Dabwali	Haryana	General apparel and footwear
S.R. Nagar	Hyderabad, Andhra Pradesh	General apparel and footwear
Bapu Nagar	Hyderabad, Andhra Pradesh	General apparel and footwear
Lakshmi Nagar	Chennai, Tamil Nadu	General apparel and footwear
Kundanpuri	Ludhiana, Punjab	General apparel and footwear
Gurunanak Market	Ludhiana, Punjab	General apparel and footwear
Gur Mandi	Ludhiana, Punjab	General apparel and footwear
Mohalla Gaushala Road	Ludhiana, Punjab	General apparel and footwear
Manish Market	Ludhiana, Punjab	General apparel and footwear
Karol Bagh	Delhi	General apparel and footwear
Tank Road	Delhi	General apparel and footwear

Market Name	Location	Types of Products
		Sold
Gaffar Market	Delhi	General apparel and
		footwear
Shakespeare Road	Karol Bagh, Delhi	General apparel and
Coder Dezer	Dallai	footwear
Sadar Bazar	Delhi	General apparel and footwear
Sarojini	Nagar, Delhi	General apparel and footwear
Balajinagar	Bangalore,	General apparel and
	Karnataka	footwear
Gandhinagar	Bangalore,	General apparel and
	Karnataka	footwear
Bommanhalli	Bangalore,	General apparel and
	Karnataka	footwear
Koramangala	Bangalore,	General apparel and
	Karnataka	footwear
Malakpet	Bangalore,	General apparel and
	Karnataka	footwear
New Market	Kolkata	General apparel and footwear
Atta Market	Noida, Uttar Pradesh	General apparel and footwear
Dashrath Readymade	Indore, Madhya	General apparel and
Market	Pradesh	footwear
Victoria Market	Indore, Madhya	General apparel and
	Pradesh	footwear
Khar West	Mumbai	General apparel and footwear
L.T. Marg	Mumbai	General apparel and footwear
Nastrapur	Gujarat	General apparel and footwear
Naranpura	Ahmedabad, Gujarat	General apparel and
•		footwear
Laxmi Road, Pune	Maharashtra	General apparel and footwear
Shahpur Colony	Kolkata, West	General apparel and
	Bengal	footwear

Mexico

Market Name	Location	Types of Products Sold
El Tepito	Colonia Morelos, Cuauhtémoc borough, Mexico City	General apparel and footwear
Market Name	Location	Types of Products Sold
San Juan de Dios	Guadalajara, Jalisco	General apparel and footwear
Tianguis (mobile street vendors)	Narvarte, Montezuma, Aragón, Ecatepec, La Raza, Ciudad, Lago, Las Torres, Guelatao, Texcoco, Chalco, and Eje Central Lázaro Cárdenas	General apparel and footwear

Russia

Market Name	Location	Types of Products Sold
SADOVOD Market	Moscow	General apparel and footwear

Spain

Market Name	Location	Types of Products Sold
Els Limits de La Jonquera in Girona	Cataluña (North-East of Spain and right on the border with France).	General apparel and footwear

Thailand

Market Name	Location	Types of Products Sold
Jatujak/Chatuchak Weekend Market ("JJ"Market)	Kamphaeng Phet 2 Road, Chatuchak, Bangkok, Thailand	General apparel and footwear
MBK Shopping Centre	Pathum Wan, Bangkok	General apparel and footwear
University and Siam Square	Pathum Wan, Bangkok	General apparel and footwear
Klong Thom (Chinatown)	Corner of Worachak Road and Chao Kamrop Road, Bangkok	General apparel and footwear
Sukhumvit Road	Sukhumvit Soi 3 and Asoke, Bangkok	General apparel and footwear
Patpong Market	Between Silom Road and Surawong Road, Bangkok	General apparel and footwear
Rong Klua Market	Aranyaprathet	General apparel and footwear
Pratunam Market (including Platinum Fashion Mall, Baiyoke Towers I and II)	1, Thanon Phetchaburi, Ratchathewi, Bangkok 10400 Thailand	General apparel and footwear
Bobae Market	488 Bobae Tower Damrongrak Road, (Off Krungkasem Road) Klong Mahanak, Pomprab, Bangkok 10100	General apparel and footwear
Tawanna Plaza	Directly next to The Mall Bangkapi	General apparel and footwear

Turkey

Market Name	Location	Types of Products Sold
Bodrum	Cevat Şakir Cad., Atatürk Cad. Cumhuriyet Cad., Bodrum	General apparel and footwear
Fethiye	Fethiye	General apparel and footwear
Marmaris	Marmaris	General apparel and footwear
Kemer	Ataturk Blvd., Liman Cad., Kemer	General apparel and footwear
Antalya	Antalya	General apparel and footwear
Side	Side	General apparel and footwear
Alanya	Çarşi Mah, Alanya	General apparel and footwear
Kusadasi	Barbaros Blvd., Kusadasi	General apparel and footwear
Grand Bazaar	Beyazıt Mh., İstanbul	General apparel and footwear

Ukraine

Market Name	Location	Types of Products Sold
7th kilometer	Odessa	General apparel and footwear
Petrovka (Black Market)	Kiev	General apparel and footwear
Barabashova	Kharkov	General apparel and footwear
Pivdenny	Lvov	General apparel and footwear
Troieschyna	Kiev	General apparel and footwear

United Arab Emirates

Market Name	Location	Types of Products Sold
Ajman China Mall	Ajman Emriates	General apparel and footwear
DragonMart	Dubai	Many different products

Uruguay

Market Name	Location	Types of Products Sold
Serrato	8 de Octubre Av., Montevideo	General apparel and footwear
Techitos Verdes	18 de Julio Av., Montevideo	General apparel, footwear, and electronics
Del Control	Mercedes street	General apparel, footwear, and electronics.
San Miguel	Agraciada Av.	General apparel and footwear
Parque Rodó	Gonzalo Ramírez street	General apparel, footwear, and electronics.
Tristán Narvaja	Tristán Narvaja street	General apparel, footwear, and electronics.
Villa Biarritz	Ellauri street	General apparel and footwear
Montevideo Port, Carrasco airport, highways, etc.	Coming from China to Paraguay	Many different products
Florida Free Zone	Florida	Many different products
Libertad Free Zone	San José	Many different products
Montevideo Free Zone	Montevideo	Many different products
Nueva Palmira Free Zone	Colonia	Many different products

Vietnam

Market Name	Location	Types of Products Sold
Dong Market	District 5 - HCMC	General apparel and footwear
Binh Tay Market	District 5 - HCMC	General apparel and footwear
Tan Binh Market	Tan Binh District - HCMC	General apparel and footwear
Nin Hiep Market	Gia Lam - Hanoi	General apparel and footwear