December 13, 2016

The Honorable Kevin Brady Chairman U.S. House of Representatives Committee on Ways and Means 1102 Longworth House Office Building Washington, DC 20515 The Honorable Richard Neal Ranking Member U.S. House of Representatives Committee on Ways and Means 1102 Longworth House Office Building Washington, DC 20515

RE: Comprehensive Tax Reform and the Border Adjustability Tax

Dear Chairman Brady and Ranking Member Neal:

We, the undersigned associations, representing small and large businesses, tens of millions of U.S. workers, and hundreds of millions of consumers, are writing to express our strong interest in consideration of comprehensive tax reform that will increase investment in the United States, raise real wages, and increase consumer spending.

However, we do have concerns with the "border adjustability tax" provision included in the House tax reform blueprint. Companies that rely on global supply chains would face huge business challenges caused by increased taxes and increased cost of goods, which would in turn likely result in reductions in employment, reduced capital investments and higher prices for consumers.

We stand ready to work with Congress and the Administration on a pro-growth comprehensive tax reform that can work for all segments of the American economy. We believe the Better Way Tax Reform proposal, without the border adjustment provision, can provide the basis for the strong economic growth we all seek without harming our businesses and burdening our consumers with higher prices.

## Sincerely,

Alliance of Automobile Manufacturers

Alliance of Wisconsin Retailers

American Apparel & Footwear Association (AAFA)

American Beverage Licensees

American Fuel & Petrochemical Manufacturers

American Import Shippers Association

American International Automobile Dealers Association

Arizona Retailers Association

Arkansas Grocers and Retail Merchant Association

Associated Oregon Industries Retail Council

Association of Food Industries

Association of Global Automakers

Auto Care Association

Automotive Aftermarket Association Southeast, Inc.

Automotive Parts & Services Association

California Retailers Association

CAWA – Representing the Automotive Parts Industry

Colorado Retail Council

Connecticut Retail Merchants Association

Consumer Technology Association (CTA)

Fashion Accessories Shippers Association (FASA)

Fashion Jewelry & Accessories Trade Association

Florida Retail Federation

Food Marketing Institute

Footwear Distributors & Retailers of America (FDRA)

Gemini Shippers Association

Georgia Retail Association

Halloween Industries Association

Idaho Retailers Association

Illinois Retail Merchants Association

Indiana Retail Council

International Wood Products Association

Iowa Retail Federation

Juvenile Products Manufacturers Association

Kansas Chamber of Commerce

Kentucky Retail Federation

Louisiana Retailers Association

Maryland Retailers Association

Michigan Retailers Association

Minnesota Retailers Association

Mississippi Retail & Grocers Association

Missouri Retailers Association

Montana Retail Association

Motor & Equipment Manufacturers Association

National Association of Beverage Importers

National Association of Chain Drug Stores

National Automobile Dealers Association

National Retail Federation

Nebraska Retail Federation

New Hampshire Retail Association

New Jersey Retail Merchants Association

North Carolina Retail Merchants Association

North Dakota Petroleum Marketers Association

North Dakota Propane Gas Association

North Dakota Retail Association

Ohio Council of Retail Merchants

Oklahoma Retail Merchants Association

Pennsylvania Retailers' Association

Promotional Products Association International (PPAI)

Retail Association of Maine

Retail Council of New York State

Retail Industry Leaders Association

Retailers Association of Massachusetts

Rhode Island Retail Federation

South Carolina Retail Association

South Dakota Retailers Association

Sports & Fitness Industry Association

Tennessee Retail Association
Texas Association of Manufacturers
Texas Retailers Association
Toy Industry Association
Travel Goods Association (TGA)
U.S. Fashion Industry Association
Utah Petroleum Association
Utah Retail Merchants Association
Utah Food Industry Association
Virginia Retail Federation
Washington Retail Association
West Virginia Retailers Association
Wine & Spirits Wholesalers of America
Wyoming Retail Industry

cc: House Ways & Means Committee Members